

Tasmanian Banking Services is the proud sponsor of the Burnie Gift

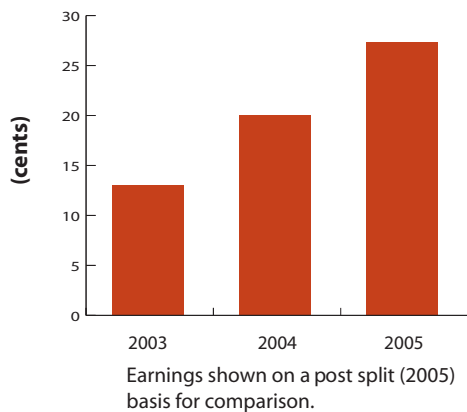


# 2004-2005 Performance Highlights

By any measure Tasmanian Perpetual Trustees has had an outstanding year. Our people have excelled again in their contribution to the performance of Tasmanian Perpetual Trustees.

# Performance Highlights 2004-2005

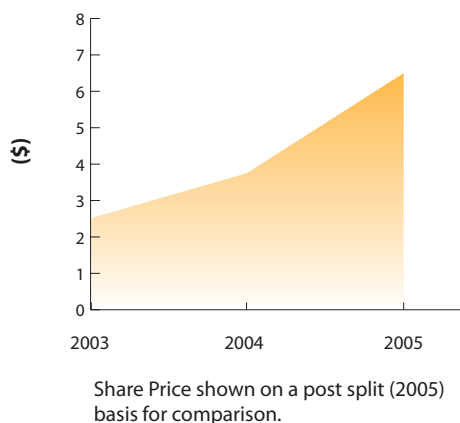
## Earnings Per Share



- A 37.7% increase in after tax profit to \$5.929 million.

- After tax earnings per share of 27.36 cents per share.

## Share Price

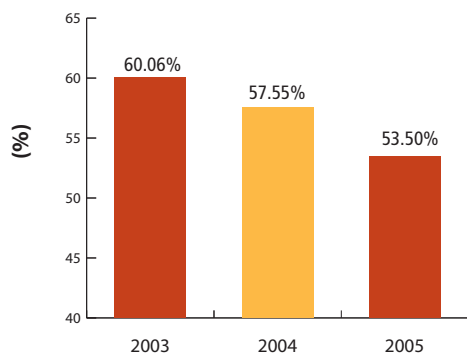


- Fully franked dividends of 24.8 cents for the full year.

- Tasmanian Perpetual Trustees' share price has significantly increased over the 12 months to 30 June 2005.

## Expense to Income Ratio

(excludes TBS and Amortisation of Goodwill)



- Continued improvement in efficiencies and performance.

- A solid 15.5% increase in revenues to \$18.482 million.
- Significant increases in unprompted brand awareness amongst Tasmanian population due to increased external visibility of the Company.
- A \$731,010 contribution to profit from Tasmanian Banking Services.
- Funds under management up \$58 million to \$1.305 billion.

