



**Tasmanian  
Perpetual  
Trustees**

# Company Profile

## Overview

Established in 1887, Tasmanian Perpetual Trustees is a major Tasmanian based provider of financial products and trustee services and is publicly listed on the Australian Securities Exchange. Tasmanian Perpetual Trustees is the only private trustee company currently authorised to operate in Tasmania under the Tasmanian Trustee Companies Act 1953. Tasmanian Perpetual Trustees also holds public offer Registered Superannuation Entity (RSE) Licence No.L0002943 issued by the Australian Prudential Regulation Authority (APRA), as well as Australian Financial Services Licence (AFSL) No. 234630 issued by the Australian Securities and Investments Commission (ASIC).

## Products and Services

Tasmanian Perpetual Trustees was established to be an impartial and professional executor and trustee for Tasmanians and this remains a core part of our service and reputation. This area is underpinned by a long tradition of estate planning and Will preparation and a financial planning operation which provides financial advice and portfolio administration services. Tasmanian Perpetual Trustees is also the product issuer for a range of managed investment funds and specialises in Cash and Income Funds and Investment Growth Funds. The Income Funds enable Tasmanian Perpetual Trustees to provide first mortgage finance for rural, commercial and business purposes.

## Marketshare Facts

- Over 100,000 personal and business customers
- Approximately 1,500 ongoing Trusts administered
- Approximately \$1.2 billion in funds under management in 12 Managed Investment Schemes
- Approximately \$700 million in investment funds under advice or being administered
- Annual Revenue of approx \$21m

## Company Facts

- 100 staff located in nine branches and offices across Tasmania.
- Net Tangible Asset position of \$33.8m at 30 June 2008
- Expense to income ratio of 57.8% for FY 07/08 2008
- Annual profit of \$7.035m for FY 07/08 2008
- Earnings of 32.28 cents per share for FY 07/08 2008
- Over 1000 shareholders
- Listed public company (ASX code "TPX")