

# Financial Planner Profile



**Tasmanian  
Perpetual  
Trustees**

Tasmanian Perpetual Trustees Limited certifies that Norm Collings complies with the competency standards required by ASIC as set out in Policy Statement 146.

## **Norm Collings** CFP, FPNA, FAFA

Representative

Tasmanian Perpetual Trustees Limited (TPTL)

Norm Collings has been involved in the financial services industry since 1987 in his own financial services business specialising in delivering relevant, objective and comprehensive services for the benefits of clients. Norm is currently an employee of TPTL where he holds the position of Senior Financial Planner.

Norm provides clients with a wide range of advice, including pre and post retirement strategies, wealth creation and accumulation, gearing strategies and risk management.

Norm is a Certified Financial Planner, is a member of the Financial Planning Association of Australia and also a Fellow Professional National Accountant. He is also a Fellow of the Association of Financial Advisers and is a Commissioner for Declarations.

At Tasmanian Perpetual Trustees Limited we believe that our financial planners should share our ethics and vision, as well as our passion and empathy in helping our clients reach their goals. Norm is committed to this philosophy, delivering valuable solutions to our clients. As an integral part of our team, Norm has the support and resources necessary to help you take better control of your financial future. We are confident Norm can deliver long term solutions to help you reach your financial goals.

## **Contact details**

**Address:** 22 Paterson Street LAUNCESTON TAS 7250

**Phone:** 03 6348 1185  
0418 393 630

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## **Adviser Remuneration**

As your Financial Planner, Norm is personally remunerated by salary and in addition he has the opportunity to earn incentives or performance based bonuses from TPTL. These incentives/bonuses are based on achieving TPTL service standards and business targets whilst meeting strict compliance requirements. These TPTL incentives and bonuses vary from time to time.

Norm, as your Financial Planner, receives no direct fees or commissions as a result of the recommendations he provides.

TPTL and our Financial Planners have elected not to receive any material form of alternative remuneration from fund managers or platform providers.

## **Fees & Commissions**

As a result of any recommendations made by Norm, TPTL may receive payments, commissions, fees or benefits as outlined in our Financial Services Guide (FSG).